



KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

Results Presentation Q1/2022-23



Agriculture Economy: An overview



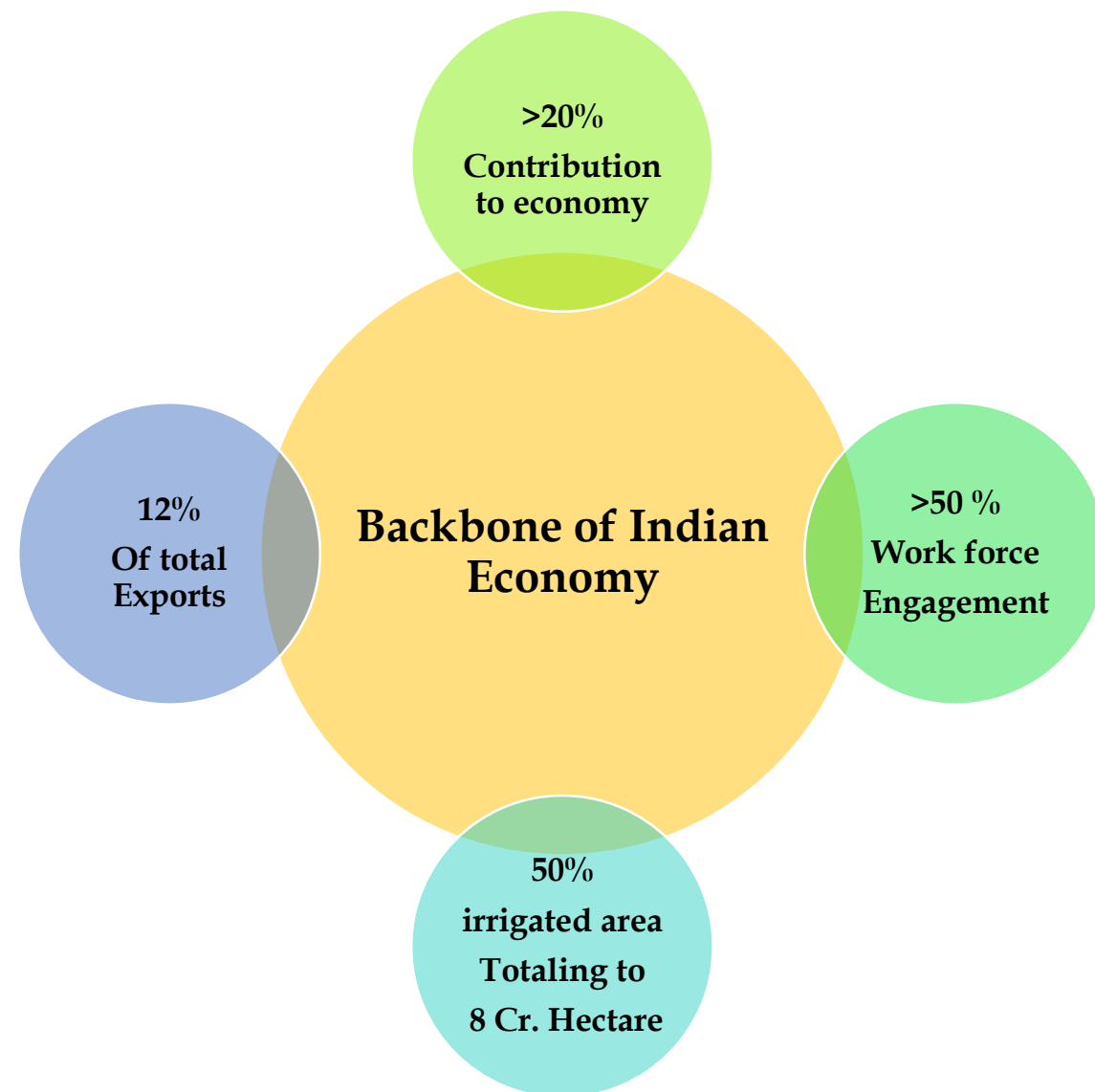
**Highest
Employment
Provider**

**Significance of
Agriculture in
India**

**Addresses
Malnutrition
& provides
food security**

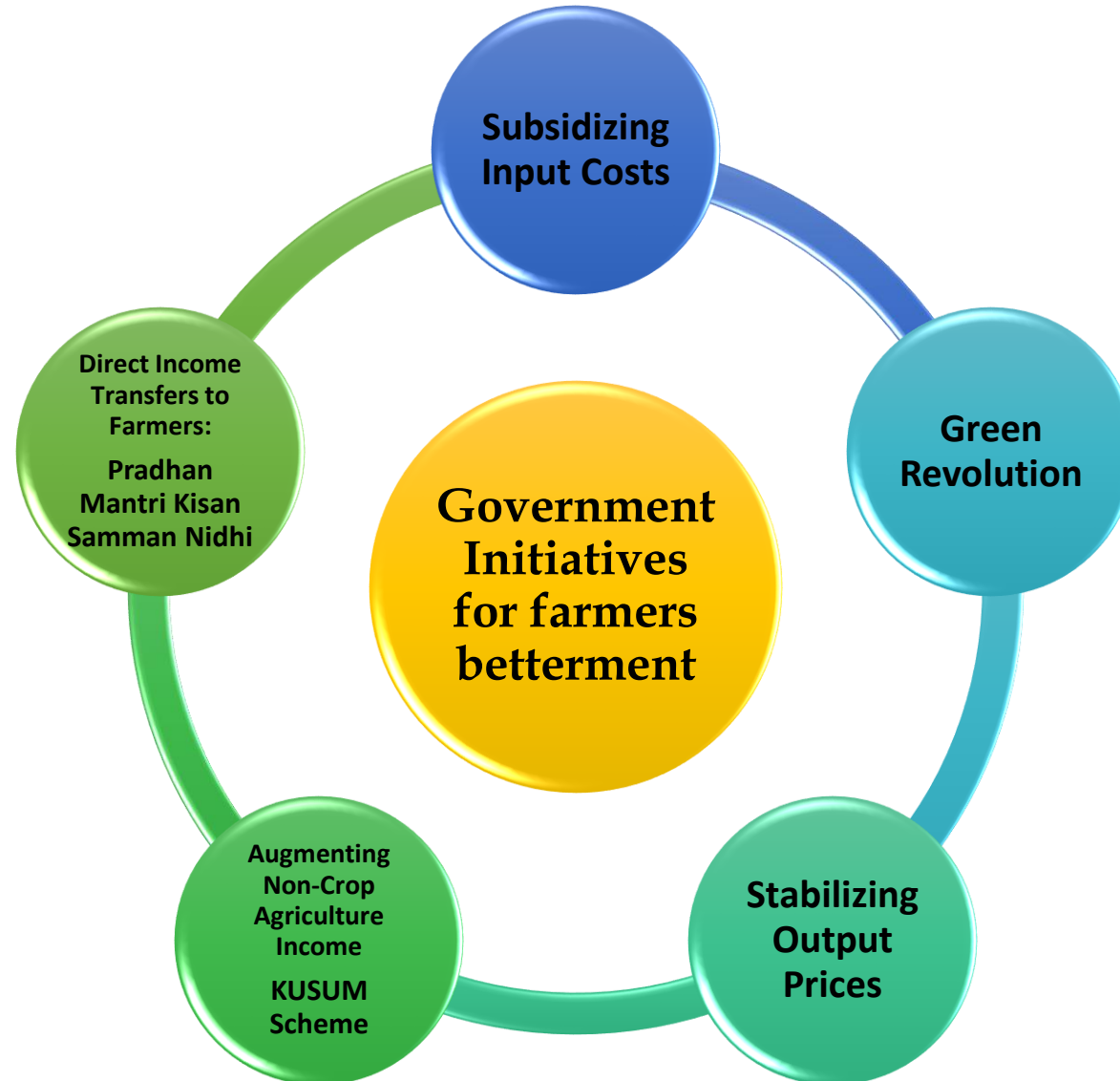


**Augmenting
Economic
Growth to
spur India's
overall GDP
growth**





Government initiatives & Schemes for Farmers





Ostwal Group of Industries

India's 3rd Largest Manufacturer of SSP

Operating in 10 States with market share of more than 8%

Group Turnover for FY 2021-22 was more than 1300 Crores

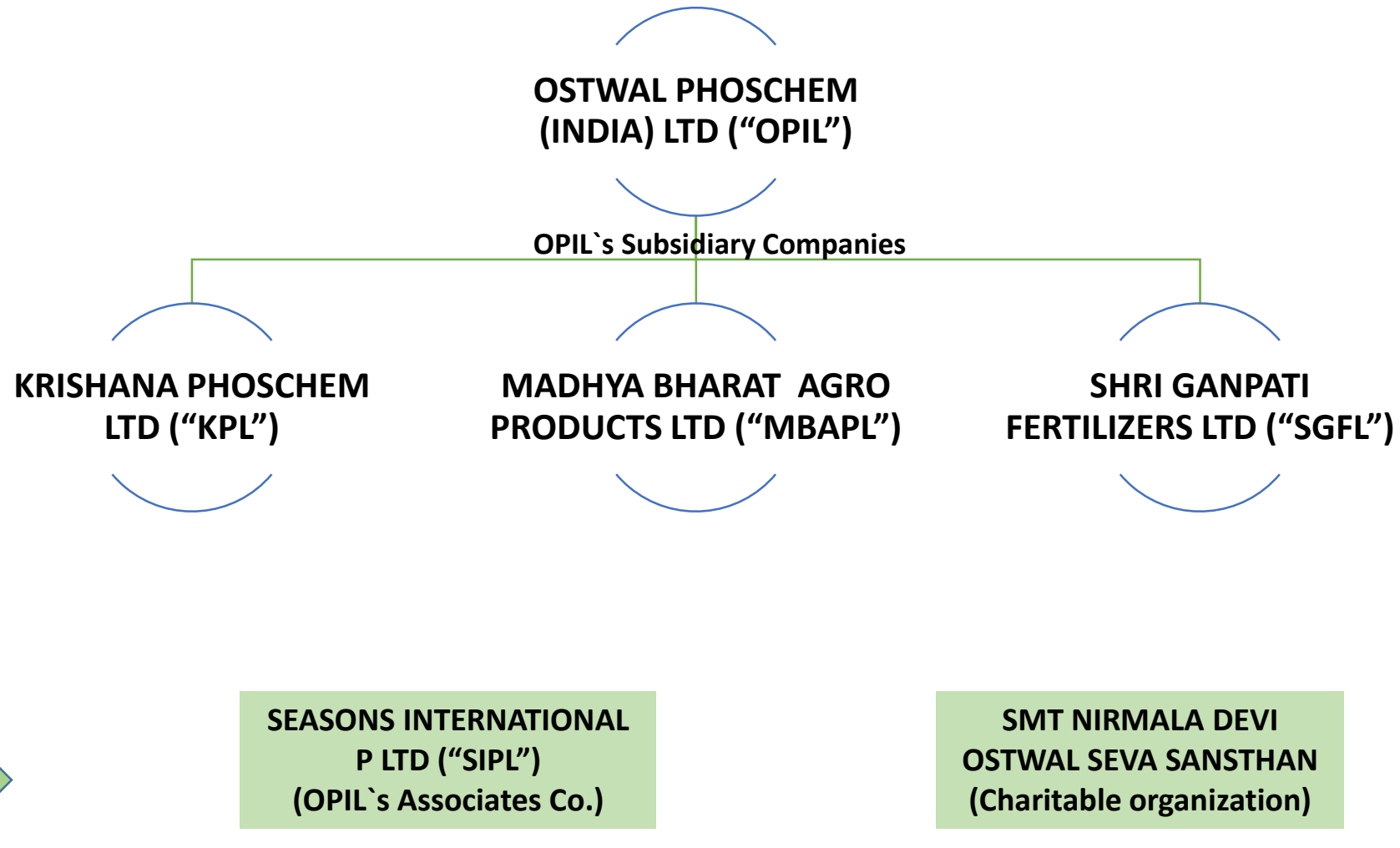
Well Known brand names of "Annadata" & "Shri Ganpati"

Distribution network of approx. 1200 wholesalers & 36000 Dealers & Retailers

Combined installed capacity of app. 6 Lakhs MTPA of SSP/GSSP and 1.20 Lakhs MTPA of DAP/NPK



Ostwal Group Organizational Structure



Group concerns



KRISHANA PHOSCHEM LTD: An Overview

Sulphuric acid & other
allied chemicals Unit

DAP project at
advance stage

BRP & SSP
Unit



KPL Plant view



Financial Performance

(Rs. in Crores)

Particular	2019-20	2020-21	2021-22	Q1 2021-22	Q1 2022-23
Gross sales (All products)	163	189	320	53	66
Other Income	-	2	1	-	1
Total Income	163	191	321	53	67
Total Expenses	142	162	278	44	60
EBITDA	35	41	57	13	10
PBT	21	28	42	9	7
PAT	14	20	30	6	6
EPS	5.53	7.83	10.50	2.44	2.06



QUARTERLY FINANCIAL HIGHLIGHTS

- ❖ Revenue at Rs. 66 Cr. for the Q1 & is 125% of Q1 of last Financial Year.
- ❖ Chemical segment revenue rose to 30 Cr. which was 13 Cr. in Q1 of last Financial Year reporting growth of 140%.
- ❖ EBITDA at Rs. 10 Cr. during the Quarter. The Co has been able to withstand steep rise in price of rock phosphate, basic raw material though EBITA has come down slightly.
- ❖ PAT at Rs 6 Cr. slightly low from Q1 of last Financial Year.
- ❖ EPS for the Quarter was 2.06 times.
- ❖ Credit Rating of Company was A- stable.
- ❖ DAP/NPK Mega project is in advance stage and is expected to commence Commercial production in Oct 22.
- ❖ Group has long term agreements with JPMC, Jordan and an Indian Private Company for supply of Rock Phosphate.



Our Promoters



Mr. M.K. Ostwal, aged about 66 years and is pioneer of present SSP technology manufactured from BRP with 43 years' experience in the sector. A Commerce graduate and founder of Ostwal Group of Industries is guiding force in the growth and development of the Group. He is Chairman of the Group



Mr. Pankaj Ostwal, aged about 45 years is a young and dynamic Chartered Accountant by qualification with 21 years of experience in the fertilizer, mineral beneficiation and chemical sector. He is also looking after Import/Export Business of Ostwal Group into Agro Commodities. He is Managing Director of MBAPL



Mr. Praveen Ostwal, aged about 42 years is also a young and dynamic Chartered Accountant by qualification and has 19 years of experience in the fertilizer, mineral beneficiation & chemicals sector. He is actively engaged in managing the company, production, Technology upgradation & bringing innovations in the Group. He is Managing Director of KPL.



OSTWAL

Thank you

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