



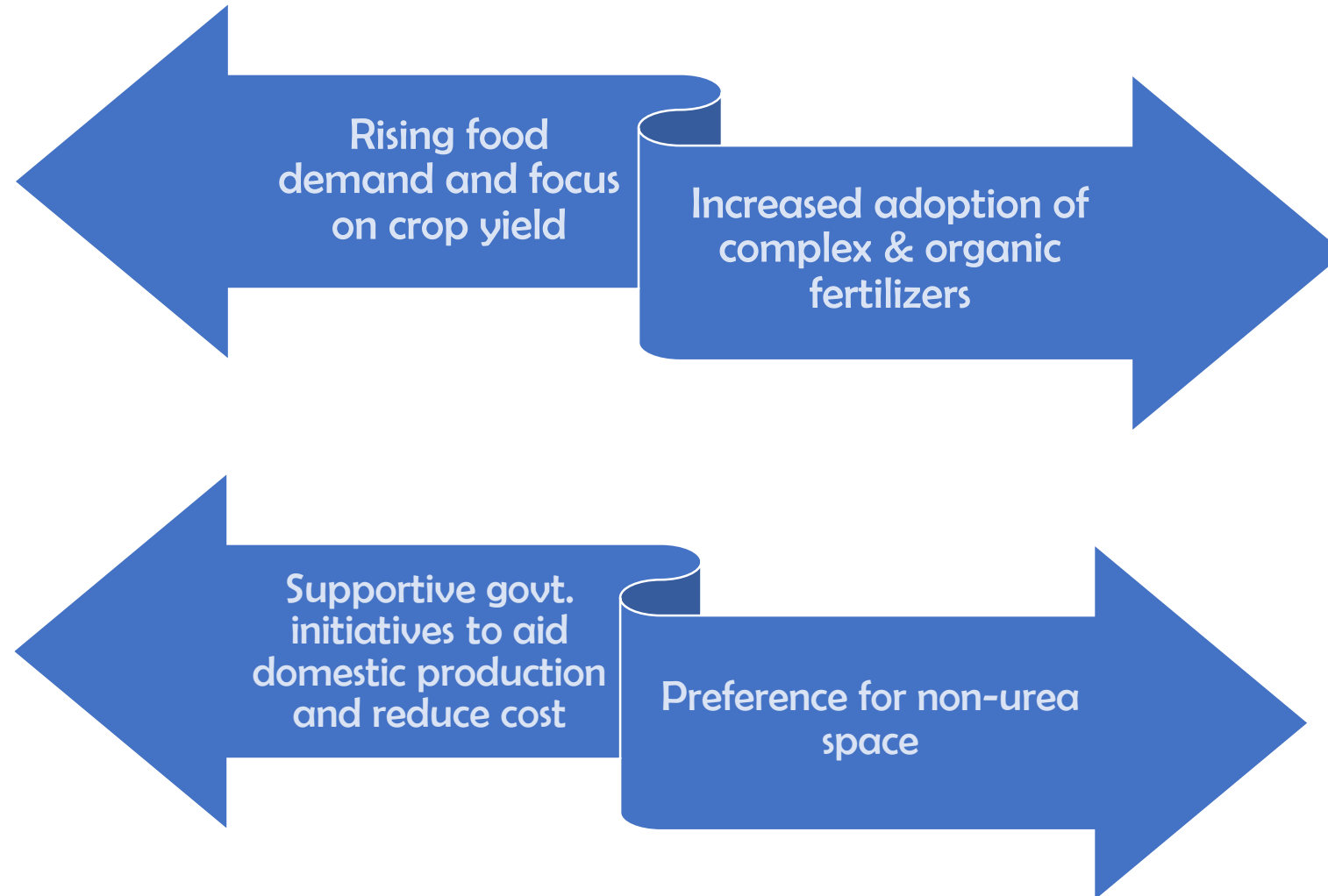
KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

Investor Presentation Q2 FY 2022-23



Indian Agriculture Industry: Trend





Agriculture industry: An Overview

India ranks 2 in most fertile land with more than 50% fertile land

India ranks 2 in Agri produce followed by China

GVA of Agri sector to total economy is more than 20%

Agri industry indulge more than 50 % of total workforce of India

With India`s total land of 32.8 Lakh Sq. km, Agri Industry dominates engaging +50% total area





Financial Performance

(₹ in Crores)

Particular	2019-20	2020-21	2021-22	1 st Half Year 2021-22	1 st Half Year 2022-23
Gross sales (All products)	163	189	320	131	131
Other Income	-	2	1	-	1
Total Income	163	191	321	131	132
Total Expenses	142	162	278	116	113
EBITDA	35	41	57	22	26
PBT	21	28	42	16	19
PAT	14	20	30	11	16
EPS	5.53	7.83	10.50	3.99	5.32



QUARTERLY & HALF YEARLY FINANCIAL HIGHLIGHTS

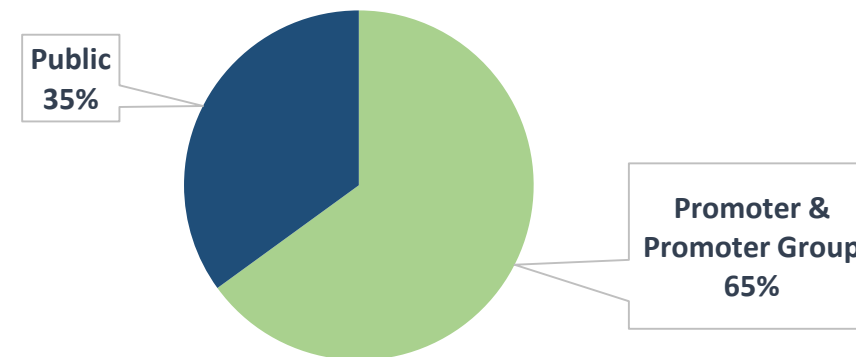
- ❖ Revenue for the Quarter & Half Year was at ₹ 65 Cr & ₹ 131 Cr. Respectively.
- ❖ EBITDA at ₹ 15 Cr. during the 2nd Quarter showing growth of 159% from corresponding Quarter last FY.
- ❖ PAT at ₹ 10 Cr. which is 128% of corresponding Quarter last FY.
- ❖ EPS for the Quarter was ₹ 3.25 which was ₹1.60 in corresponding Quarter last FY.
- ❖ EBITDA & PAT for the half year shown growth of 114% & 147% in comparison to 1st Half Year of last FY
- ❖ Credit Rating of Company was A- stable.
- ❖ DAP/NPK Mega project is expected to commence Commercial production in January, 2023.



KPL Scrip info

No. of Shares outstanding (A)	3,09,13,800
Current market price per share* (B)	₹ 368.90
Market Capitalization (A X B)	₹ 1140 Crores
52 Week High (per share price)	₹ 387
52 Week Low (per share price)	₹ 155.15

Shareholding Pattern



- ❖ Consistent dividend payout.
- ❖ Capital appreciation to shareholders.
- ❖ Company is in club of top 1000 listed Companies.



Our Promoters



Mr. M.K. Ostwal, aged about 66 years and is pioneer of present SSP technology manufactured from BRP with 43 years' experience in the sector. A Commerce graduate and founder of Ostwal Group of Industries is guiding force in the growth and development of the Group. He is Chairman of the Group



Mr. Pankaj Ostwal, aged about 45 years is a young and dynamic Chartered Accountant by qualification with 21 years of experience in the fertilizer, mineral beneficiation and chemical sector. He is also looking after Import/Export Business of Ostwal Group into Agro Commodities. He is Managing Director of MBAPL



Mr. Praveen Ostwal, aged about 42 years is also a young and dynamic Chartered Accountant by qualification and has 19 years of experience in the fertilizer, mineral beneficiation & chemicals sector. He is actively engaged in managing the company, production, Technology upgradation & bringing innovations in the Group. He is Managing Director of KPL.



OSTWAL

Thank you

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