



### KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

Results Presentation Q4 FY 2022-23



## Forward Looking Statement



Disclaimer:- This presentation may contains "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Krishana Phoschem Limited (KPL) future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

KPL undertakes no obligation to publicly revise any forward looking statements to reflect future/likely events or circumstances.



#### About Krishana Phoschem Ltd



Krishana Phoschem Ltd (KPL), a NSE Listed Company (ISIN: INE506W01012), taken over by promoters in year 2007, has BRP plant with capacity of 200000 MTPA. In year 2012 company initiated its SSP plant and in next year i.e. 2013 company started manufacturing SSP in granular form. In 2016 company started manufacturing chemicals and allied chemicals used specially in dyes & pigments in its unit II. In February 2017, company tagged as "listed" company and got listed on NSE SME emerge, at that time KPL got the highest applications on SME platform, in same year company has set up its Sulphuric Acid plant of 66,000 MT per annum in Unit III. In 2018 company started selling its product under brand name of "Annadata" and was very well accepted by farmers across all states of its distribution.

In 2019, company got migrated to main board of stock exchange.

In Q4 of FY 2023, company has started its DAP/NPK complex plant integrated with Sulphuric Acid & Phosphoric Acid plant making DAP/NPK almost self-sufficient. Plant has annual installed capacity of 3,30,000 MT benefit of which will be derived during the full financial year 2023-24.





## Strengths of Company

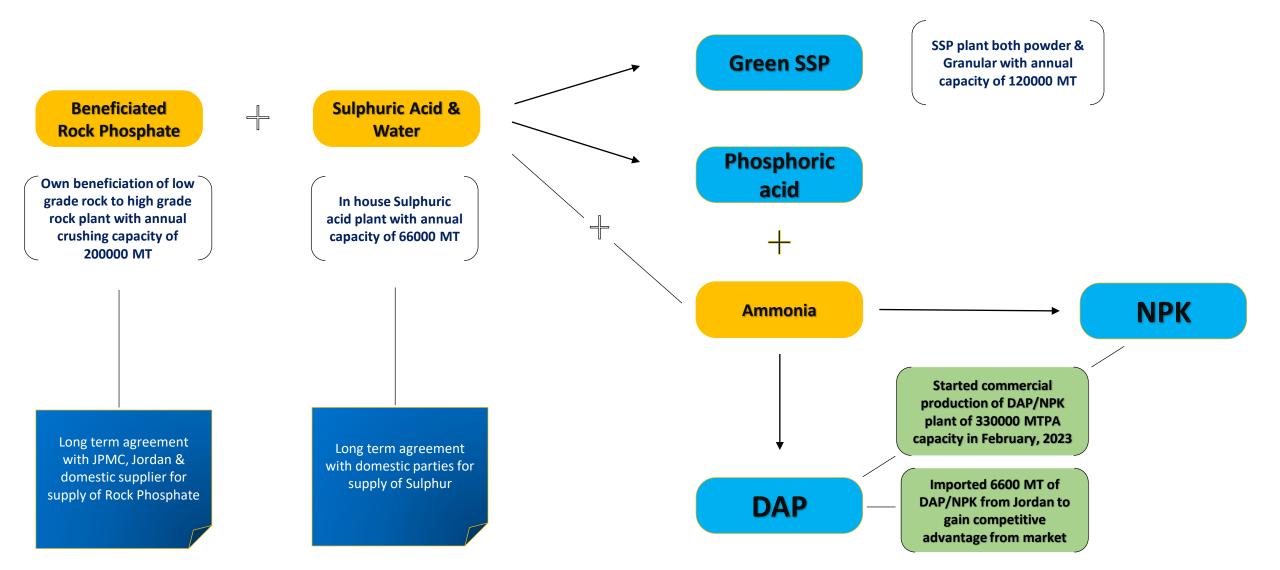


Managed by highly experienced & qualified promoters.
Strong & skilled team of professionals managing the Companies operations.
Consistently reporting profit since 2007 and consistently adding value to shareholders.
Adequate infrastructure & input supply & land bank for future expansion.
NABL accredited Laboratories.
Strong Market capitalization of more than ₹ 1415 Crores.
Consistent Return on Equity, a company with low debt.



## Integrated Manufacturing Model







## Financial Performance



(₹ in Crores)

Particular	FY 2021-22	FY 2022-23	Q4 FY 21-22	Q4 FY 22-23
Revenue	320	323	81	145
EBITDA	57	54	20	20
PAT	30	27	11	6
EPS	10.50	8.80	3.85	2.02
EBITDA Margin(%)	18	17	25	14
PAT Margin(%)	9	8	14	4



# State of art manufacturing facility













#### **Our Promoters**





**Mr. M.K. Ostwal**, aged about 66 years one of the pioneers of present SSP technology with 43 years experience in the sector. A Commerce graduate and founder of Ostwal Group of Industries is guiding force in growth and development of the Group. He is chairman & managing Director of OPIL.

Mr. Pankaj Ostwal, aged about 45 years and is a young and dynamic Chartered Accountant by qualification with 22 years of experience in the fertilizer mineral beneficiation, chemical sector. He is also looking over in Import / Export Business of Ostwal Group into Agro Commodities. He is managing Director of MBAPL.



Mr. Praveen Ostwal, aged about 42 years is also a young and dynamic Chartered Accountant by qualification and has 19 years of experience in the fertilizer, mineral beneficiation & chemicals sector. He is actively engaged in managing the company bringing innovations in the Group. He is managing Director of KPL.





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