



KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

Results Presentation Q1 & FY 2023-24

Forward Looking Statement

Disclaimer:- This presentation may contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Krishana Phoschem Limited (KPL) future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

KPL undertakes no obligation to publicly revise any forward looking statements to reflect future/likely events or circumstances.

History of Krishana Phoschem Ltd



2012

Company started production of Single Super Phosphate Fertilizer

2017

Company got listed on NSE
Company setup its own Sulphuric acid plant

2018

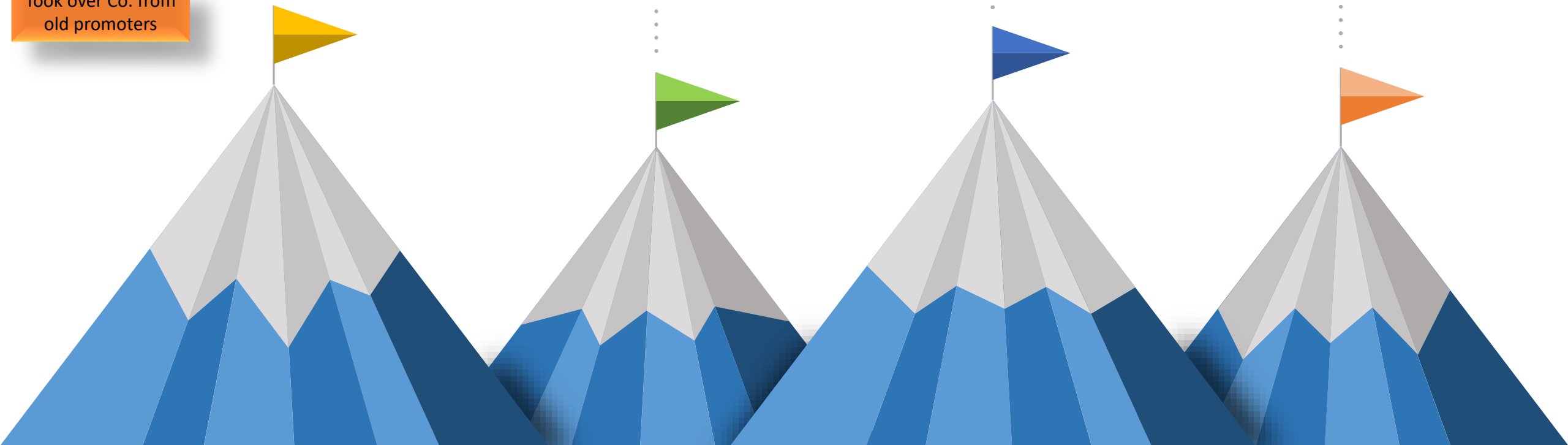
Company started selling Products under self developed Brand Name "Annadata"

2023

Company started commercial production of DAP/NPK Complex Fertilizer

2007

Took over Co. from old promoters



Strengths of Company



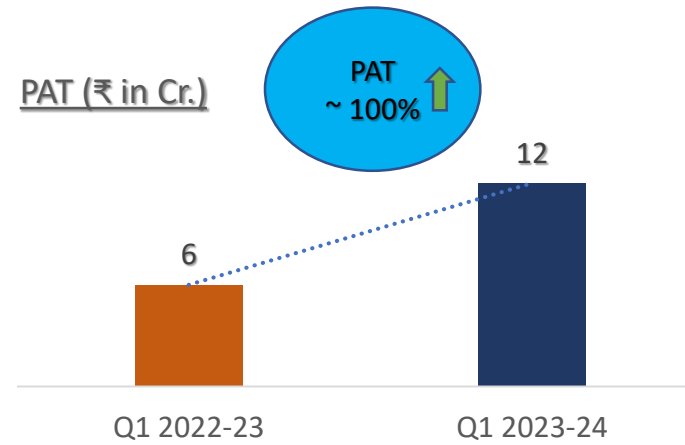
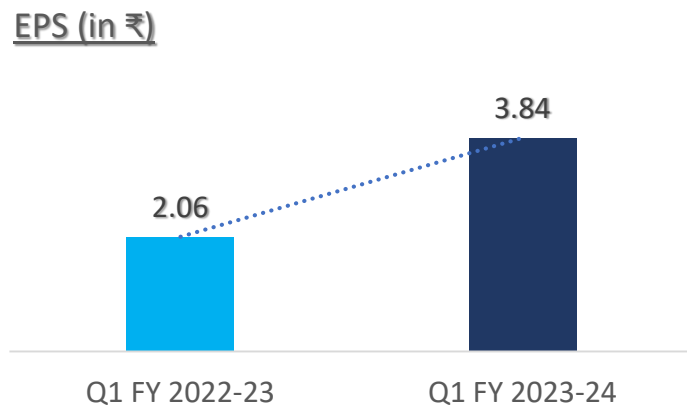
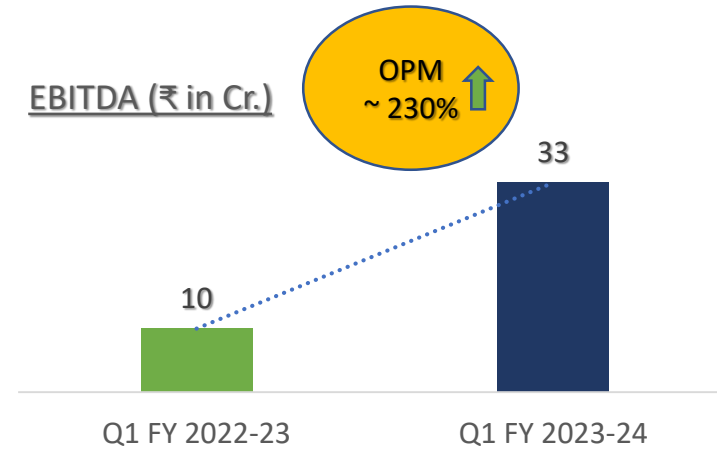
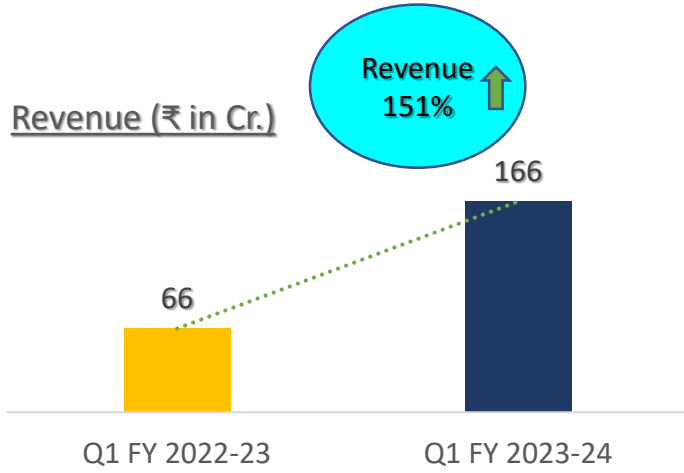
Business Overview

- Led by first generation entrepreneurs with a deep understanding of the Fertilizer and Agri sector.
- Part of India's second largest Single Super Phosphate (SSP) manufacturing group:
35%+ in the state of Chhattisgarh and 12%+ market share in the state of Madhya Pradesh.
- Growing presence in the manufacture of DAP/NPK complex fertilizers.
- Robust distribution network of 1,400 wholesalers and 15,000 dealers and retailers.
- Secured supply of rock phosphate through long term agreements with overseas suppliers.

Business updates

- DAP/NPK newly setup plant with capacity of 330,000 MT successfully completes first full quarter of operations. Capacity utilization: 35%, SSP plant operating at full capacity
- Phosphoric acid plant started after initial glitches rectification.
- Subsidy payments continue to be healthy and timely. Subsidy receivable as on June 30, 2023 ~Rs. 71 Crores.

Financial Performance



State of art manufacturing facility



Our Promoters



Mr. M.K. Ostwal, aged about 67 years one of the pioneers of present SSP technology with 44 years experience in the sector. A Commerce graduate and founder of Ostwal Group of Industries is guiding force in growth and development of the Group. He is chairman of Group Companies & Managing Director of OPIL.

Mr. Pankaj Ostwal, aged about 46 years and is a young and dynamic Chartered Accountant by qualification with 23 years of experience in the fertilizer mineral beneficiation, chemical sector. He is also looking over in Import/Export Business of Ostwal Group into Agro Commodities. He is Managing Director of MBAPL.



Mr. Praveen Ostwal, aged about 43 years is also a young and dynamic Chartered Accountant by qualification and has 21 years of experience in the fertilizer, mineral beneficiation & chemicals sector. He is actively engaged in managing the company bringing innovations in the Group. He is Managing Director of KPL.





Thank you

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