

Date: 17.07.2025

To,

National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Company Code-KRISHANA

Sub: Results Presentation for the Quarter ended, June-2025

Dear Sir / Madam

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Result Presentation of the Company for the quarter ended June 30, 2025 for the financial year 2025-26. The same shall also be uploaded on Company's website.

The above is for your kind information and records.

Thanking You,

For Krishana Phoschem Limited

ANIL

SHARMA

(Anil Sharma)

Company Secretary

Digitally signed by
ANIL SHARMA
Date: 2025.07.17
12:20:37 +05'30'

Encl.: As above



KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

Q1 FY26 Financial Results presentation



This presentation may contain forward-looking statements regarding future business developments and economic performance. These statements related to Krishana Phoschem Limited (KPL) are based on current expectations and projections that involve a number of risks and uncertainties. Factors that could cause actual results to differ materially include market conditions, regulatory changes, competitive pressures, and technological advancements. We undertake no obligation to revise any forward-looking statements to reflect future events or circumstances.

The information in this presentation is provided on a best-effort basis and does not constitute an offer, recommendation, or invitation to purchase or subscribe for any securities. No offering of securities will be made except through a statutory offering document. We make no representation or warranty, express or implied, regarding the accuracy, completeness, fairness, or reasonableness of the contents of this presentation. Any reliance on this presentation is at your own risk.

We assume no obligation to update any forward-looking information contained herein. Third-party statements or projections included in this presentation are not adopted by us and we disclaim any responsibility for them.



Overview

- ❑ KPL, a strong pillar of the Ostwal Group of Industries.
- ❑ Led by a Team you can Trust on –
 - Mr. M.K Ostwal (Chairman), a technocrat entrepreneur and pioneer in SSP production from BRP.
 - Mr. Pankaj Ostwal (MD) and Mr. Praveen Ostwal (Director) being revitalization specialists. Have turned 4 loss making fertilizer plants operating with sustainable healthy profits.
- ❑ KPL, acquired in 2007 as a loss-making unit, is now a key player in the industry, leading with sustainable, healthy profits.
- ❑ It is India’s fully backward integrated unit.
- ❑ It manufactures and markets fertilizers under the brands ‘Annadata’ (SSP) and ‘Bharat’ (NPK/DAP complex).



Key Metrics

Credit Rating
A Stable
CRISIL

SSP market share
16%
Chhattisgarh

Manufacturing Unit
1
Meghnagar, Madhya Pradesh

Financials (FY25)

Rs. 1,358.2 Cr
Revenue

Rs. 183.9 Cr
EBIDTA

13.5 %
EBIDTA Margin

Rs.5,251
EBIDTA Per ton

Rs.86.3Cr
PAT

21.2%
ROCE

0.98
Debt-Equity Ratio

Network

60+
Marketing Professionals

2,500+
Wholesalers/dealers

30,000+
Retailers



Getting Ahead

CAPACITY EXPANSION WITH INTEGRATION

- ❑ With the ongoing expansion NPK/DAP capacity will reach 4,95,000 MTPA & Sulphuric Acid capacity 3,63,000 MTPA
- ❑ Core integration capacities will be further scaled up to strengthen fertiliser operations.

PRODUCTS DIVERSIFICATIONS

- ❑ Continued innovation in soil-health improvement products
- ❑ Expansion of a diversified fertilizers portfolio to cater to evolving market needs and crop-specific requirements

Manufacturing Units	Locations	Installed/Planned Capacity (In MT)	Backward Integration Capacity (In MT)	Credentials
	Jhabua in Meghnagar	• NPK/DAP Complex-3,30,000 • SSP- 1,20,000	• BRP-2,00,000 • Sulphuric Acid - 2,64,000 • Phosphoric Acid-99,000	▪ Located near Madhya Pradesh SH 18 known as Bhopal Road
PLANNED	Jhabua in Meghnagar	• DAP/NPK- 1,65,000 • Sulphuric Acid- 99000	NA	▪ Working on the belief low opex and Low capex ▪ MP is the most fertile state of india



Leading Player in Industry

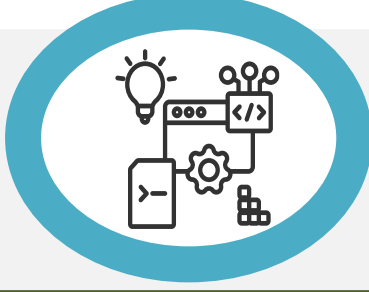
- ❑ Strong pillar of OGI (second* largest SSP producer in India)
- ❑ Leading in industry performance with exceptional returns
- ❑ High-capacity utilisation backed by strong demand
- ❑ Pan-India distribution via established dealer network
- ❑ Trusted brand among farmers for quality and reliability

**second position at group level*



Capital-Efficient Plants Investments

- ❑ India’s first to relocate complex fertilizer plant from Spain
- ❑ Shifted to MP for geographical and operational advantage
- ❑ Substantial capital savings achieved through assets reuse
- ❑ NPK/DAP Complex production successfully commenced
- ❑ Advanced capacities, products with cost competitiveness



Exclusive Backward Integration

- ❑ Fully Integrated in house production of core raw materials
- ❑ Stable, cost-effective raw material supply
- ❑ Low reliance on external vendors
- ❑ Significant savings in logistics and procurement cost being quite volatile in pricing.



A Significant Value Driver

- ❑ Revived sick units into a cash-generating valuable asset
- ❑ Driven by experts and experienced management team
- ❑ Showcased strong execution and capital savings
- ❑ Key contributor to nation focusing on “Make in India”.
- ❑ ESG Centric Organisation with focus on energy, water, waste, human assets, governance etc. in enhancing value.

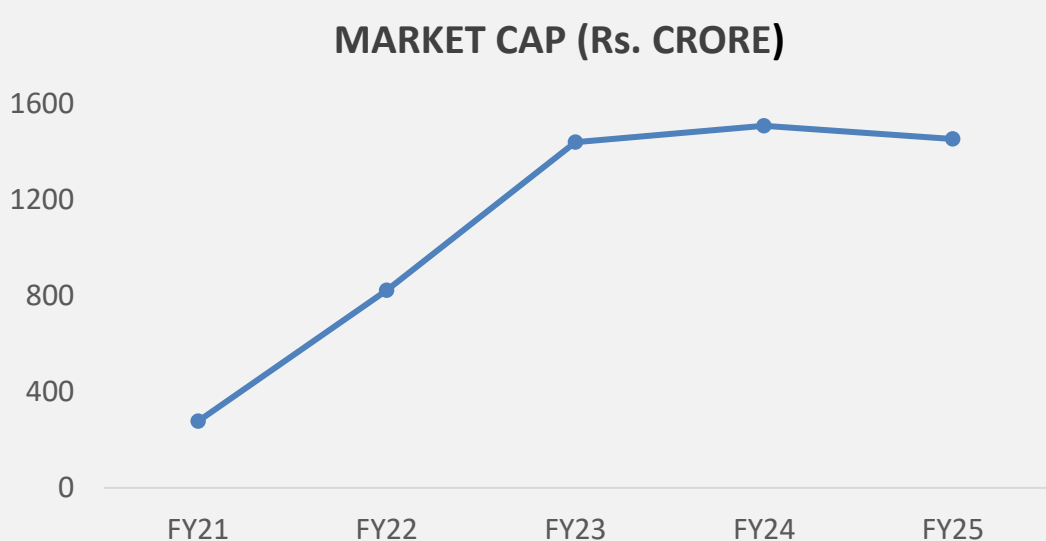


Our Returns vs. Industry Average*

	KPL		INDUSTRY AVERAGE	
Revenue	62%	↑	6%	↑
EBITDA	51%	↑	-1%	↓
Profits	43%	↑	-11%	↓
EPS	43%	↑	-7%	↓



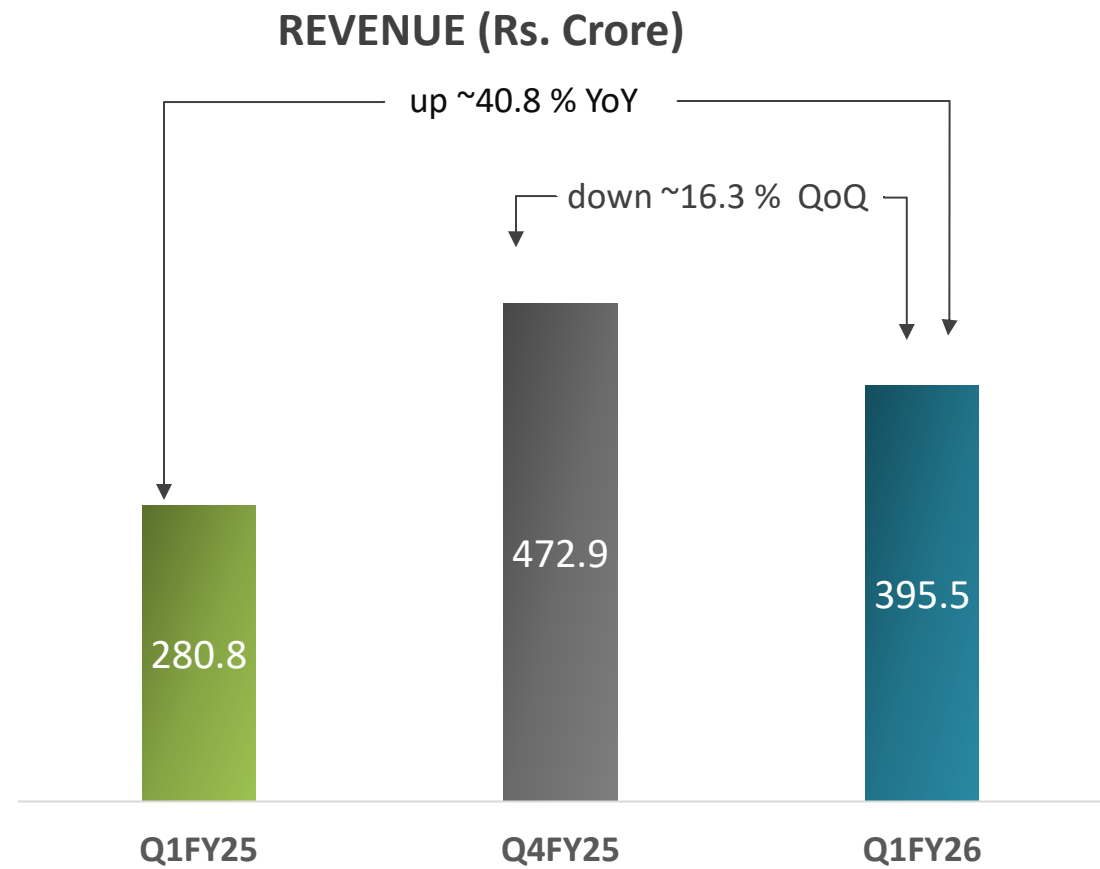
Enhancing Shareholder Value (5yrs)



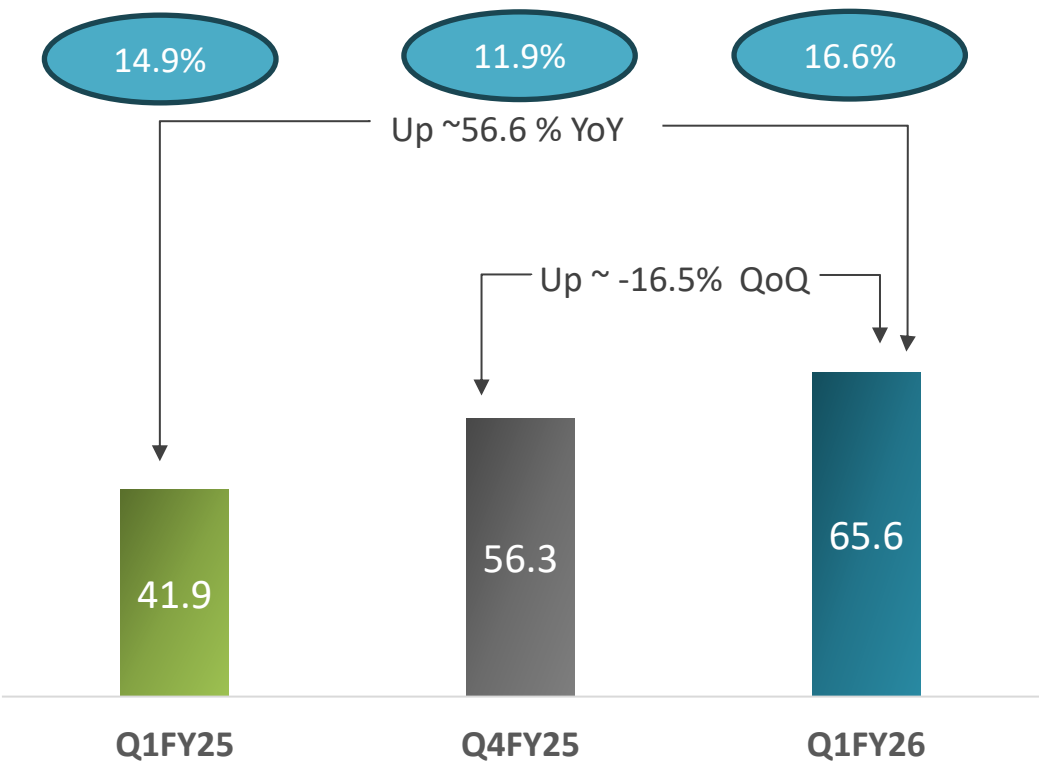
**Source: Industry average is based on publicly available information of PPL, Coromandel, FACT, Deepak, GNFC, GSFC, RCF & MCF*



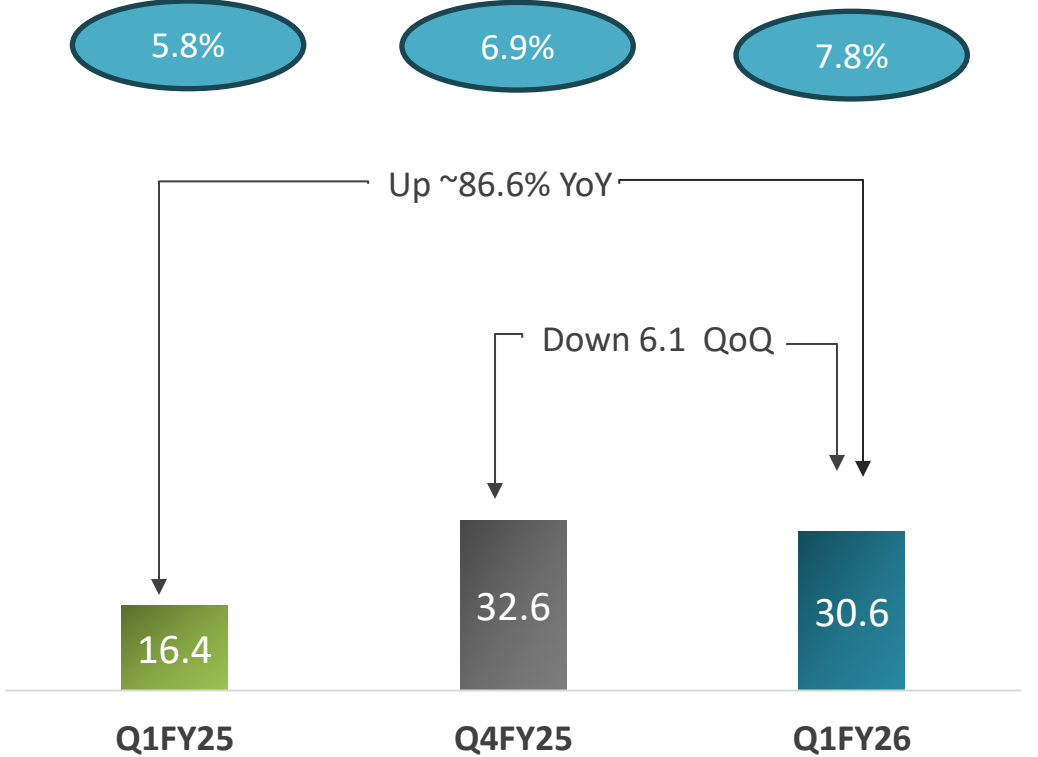
Q1FY26 PERFORMANCE



EBIDTA (excl. Other income) (Rs. Crore) & Margins (%)



PAT (Rs. Crore) & Margins (%)



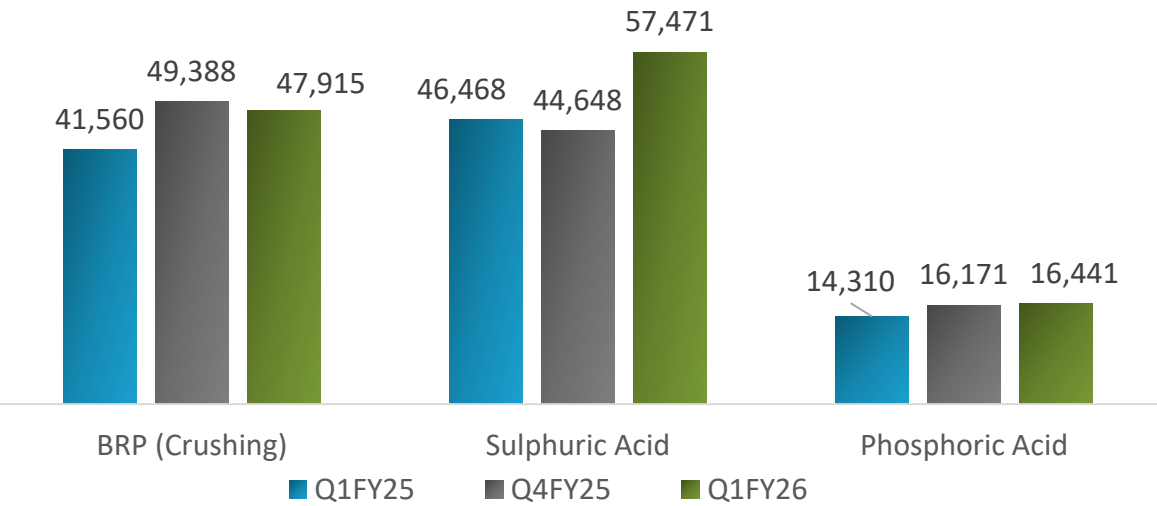
Key quarterly highlights:

- Exceptional performance across financial, operational and strategic metrics.
- Highest ever Operating Earnings (EBITDA) of ₹ 65.6 Cr driven by strong operational performance.
 - EPS, near about doubled, at ₹4.95 in Q1 FY26 vs. ₹2.65 in Q1 FY25— driven by revenue growth, margin expansion and operational performance.
 - Optimal Capacity utilisation of NPK/DAP Complex (81%) and SSP (92%)
 - Achieved fertiliser production volume of 94,222 MT.
 - Achieved fertiliser sale volume of 90,949 MT

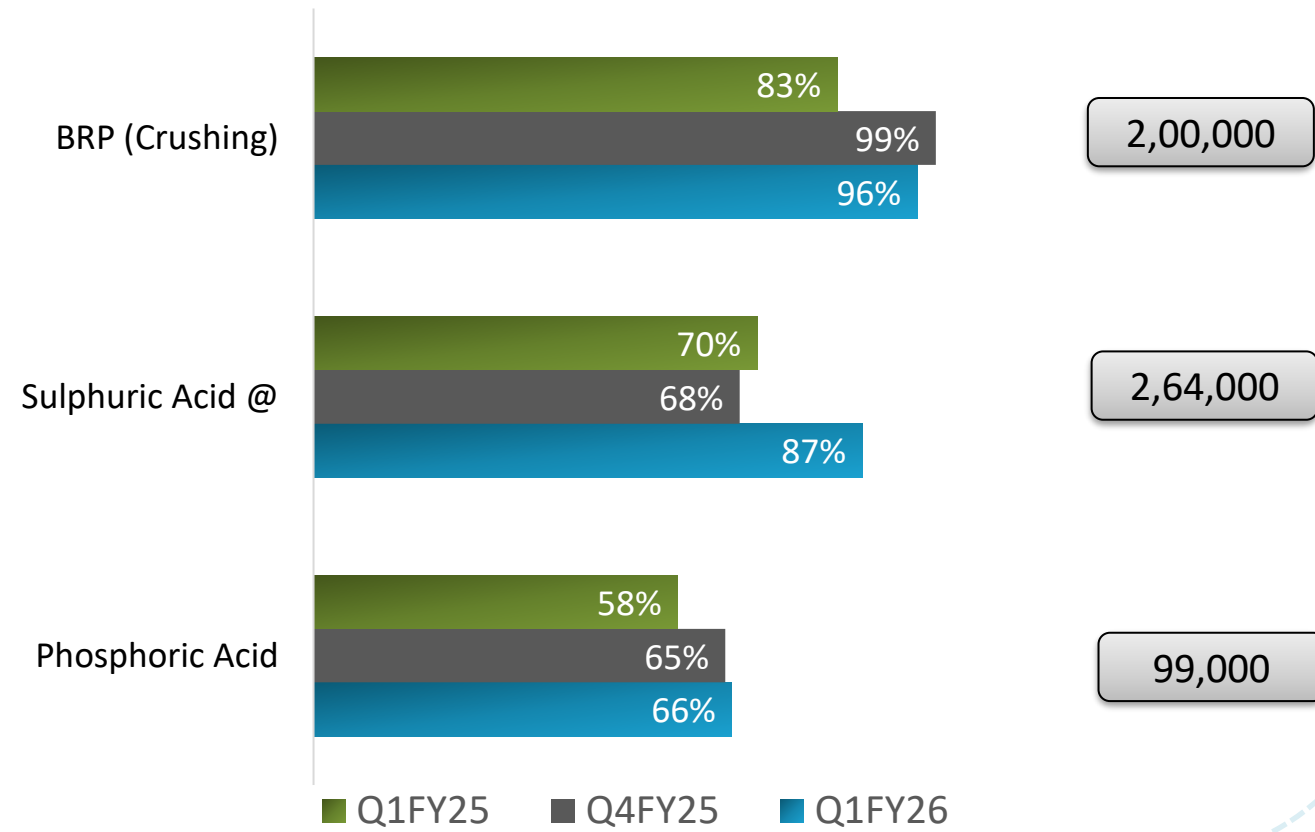
New Development:

- We have launched two differentiated products: Bharat Urea SSP and Annadata Super 6. These products are developed to address evolving soil and crop nutrition needs and promote sustainable agriculture.
- We planned, obtained approvals, and commenced civil work for setting up a 165,000 MTPA NPK/DAP Complex and 99,000 MTPA Sulphuric Acid plant at Meghnagar, Jhabua (MP). The ₹142 Cr project is being funded through a mix of debt and internal accruals, with commissioning targeted by March 2026.

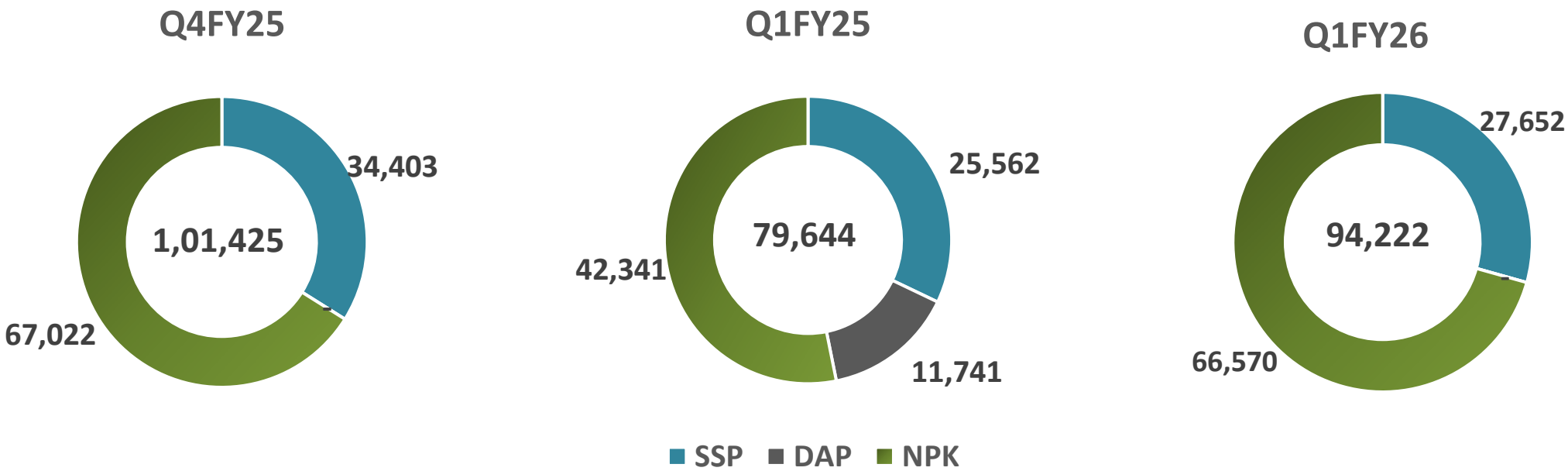
Chemical & Intermediates (in tons)



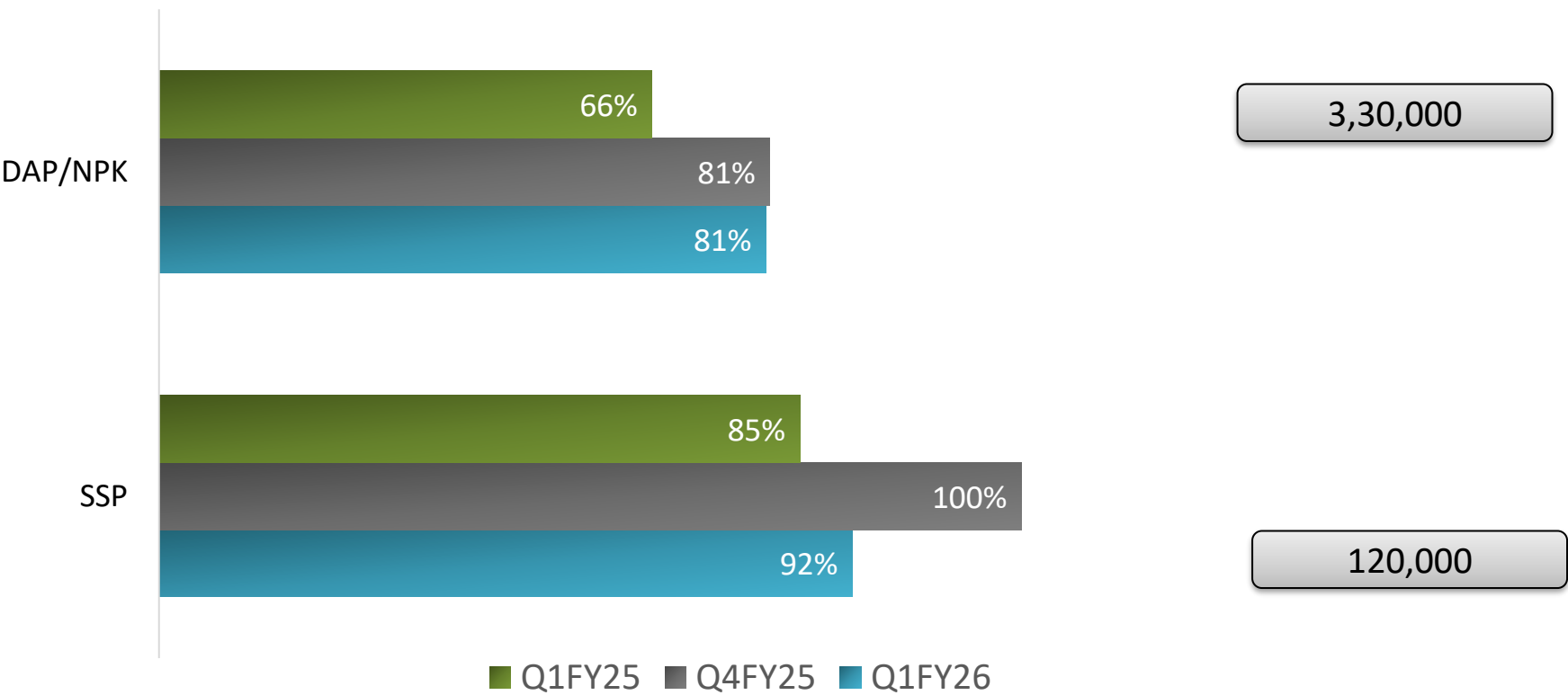
Capacity Utilisation



Fertiliser (in tons)



Capacity Utilisation





Mr. M.K. Ostwal
(Promoter, Chairman &
Director)

Commenting on the financial performance of the company for Q1FY26, Mr. MK Ostwal said,

“We are pleased to begin FY26 on a strong note, delivering robust financial and operational performance; reinforcing our long-term strategy for sustainable healthy growth.

Revenue grew 40.8% YoY to ₹395 crore, driven by strong market demand and efficient execution. PAT surged 86.6% YoY to ₹30.6 crore, reflecting enhanced margin and disciplined cost control. Our performance showcased operational efficiency across our integrated value chain.

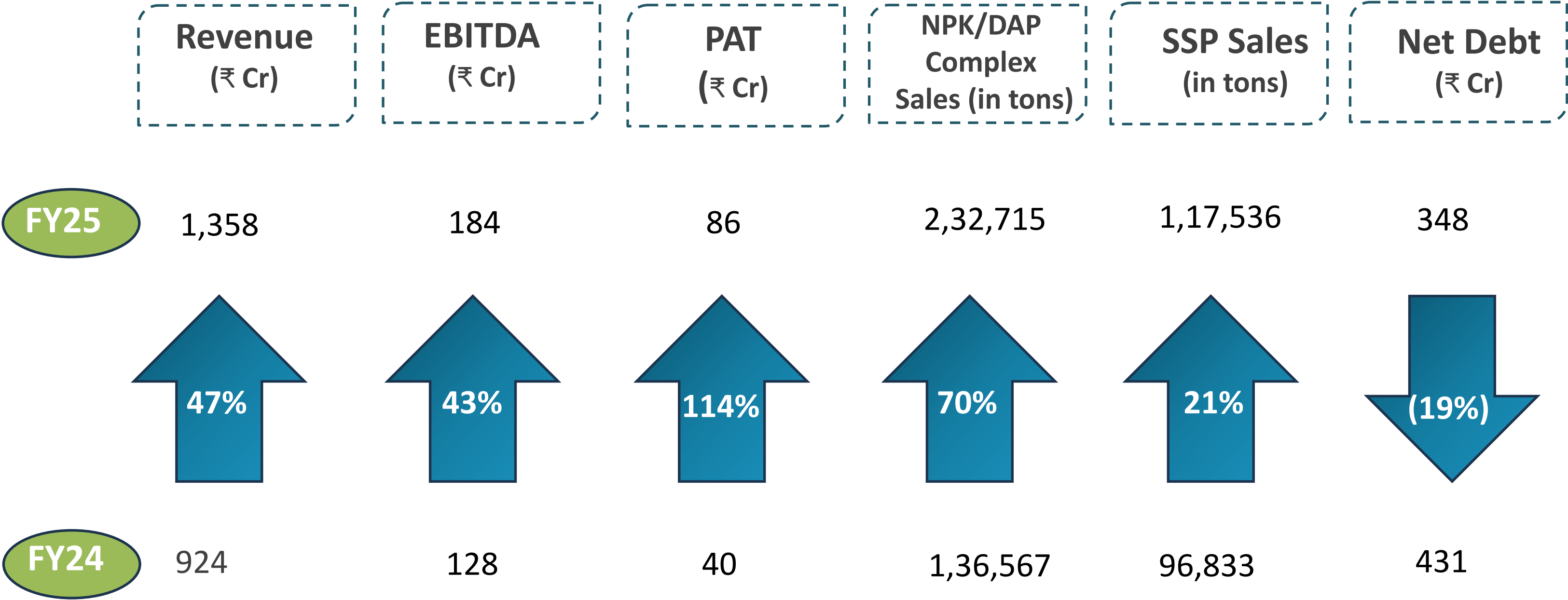
Continuing our focus on innovation and sustainable agriculture, we launched two differentiated products under our Bharat and Annadata brand respectively:

- *Urea SSP – enhancing nutrient use efficiency*
- *Super 6 – fortified SSP with Zinc, Boron, and Magnesium*

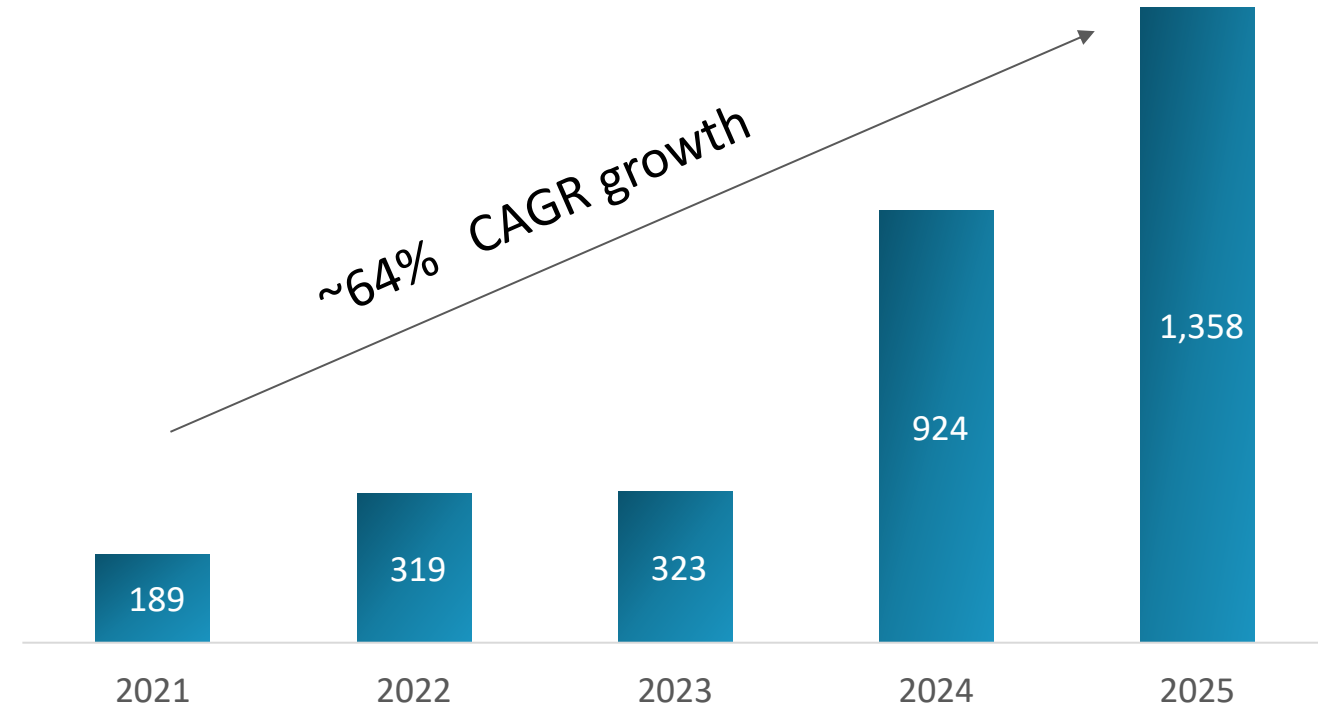
Both products are expected to contribute meaningfully in enhancing growth in the coming quarters.

On the capacity expansion, the proposed project at the Meghnagar facility involves adding 1,65,000 MTPA of NPK/DAP Complex and 99,000 MTPA of Sulphuric Acid capacity at a project cost of ₹142 crore. As of Q1 FY26, ~ ₹4 crore has been spent; civil work has commenced, and orders for plant & machinery have been released. All required approvals have been applied for, with commercial production targeted by March 2026.

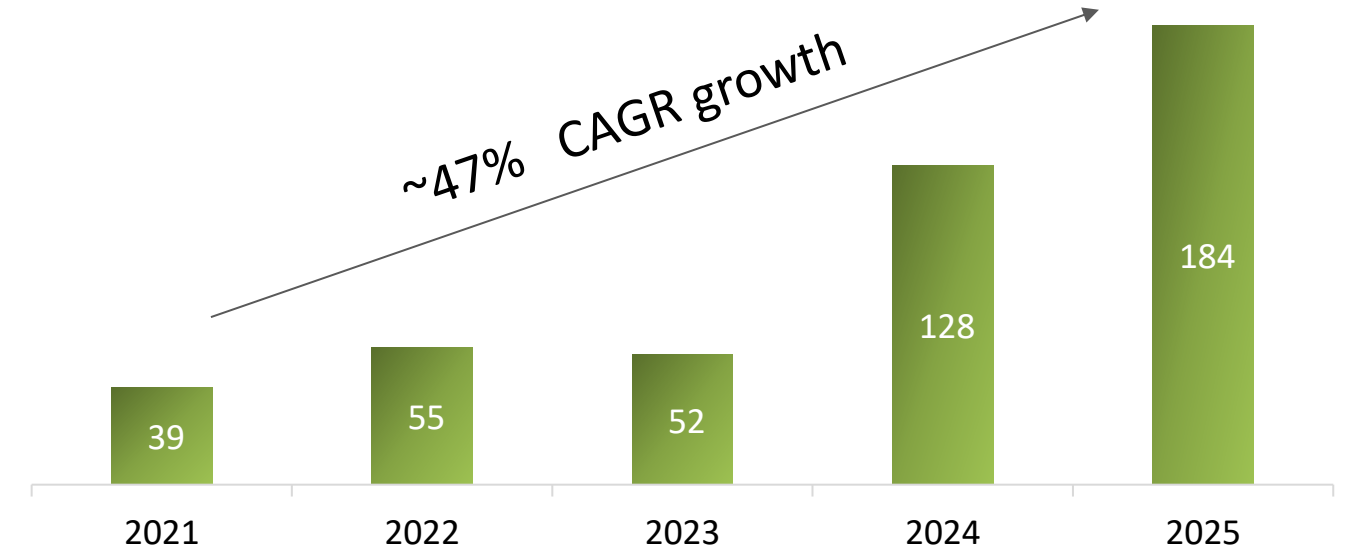
We are actively evaluating new growth opportunities to further scale, diversify, and strengthen our integrated operations. With focused execution and a long-term vision, we remain confident in delivering healthy growth and enhanced value for our shareholders.”



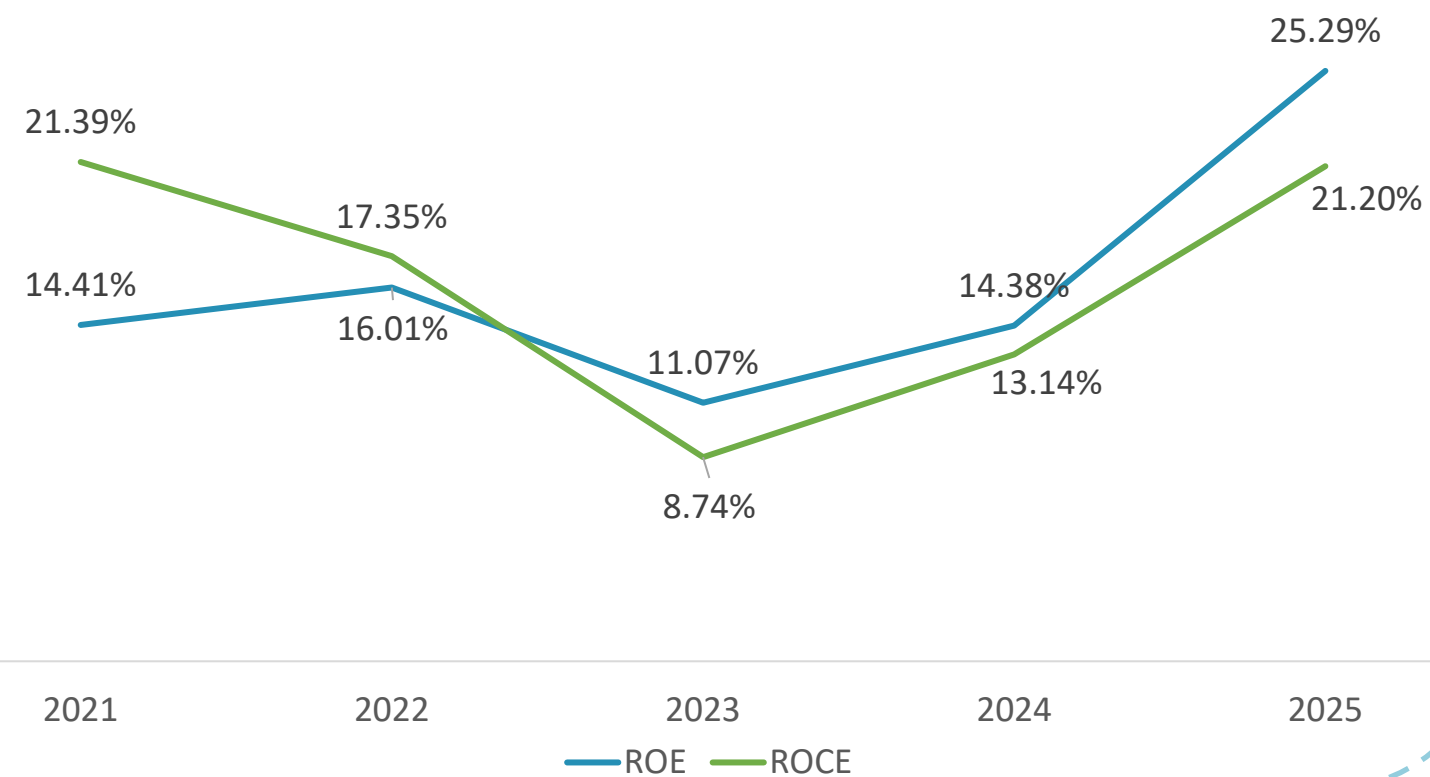
Revenue (₹ in Cr)



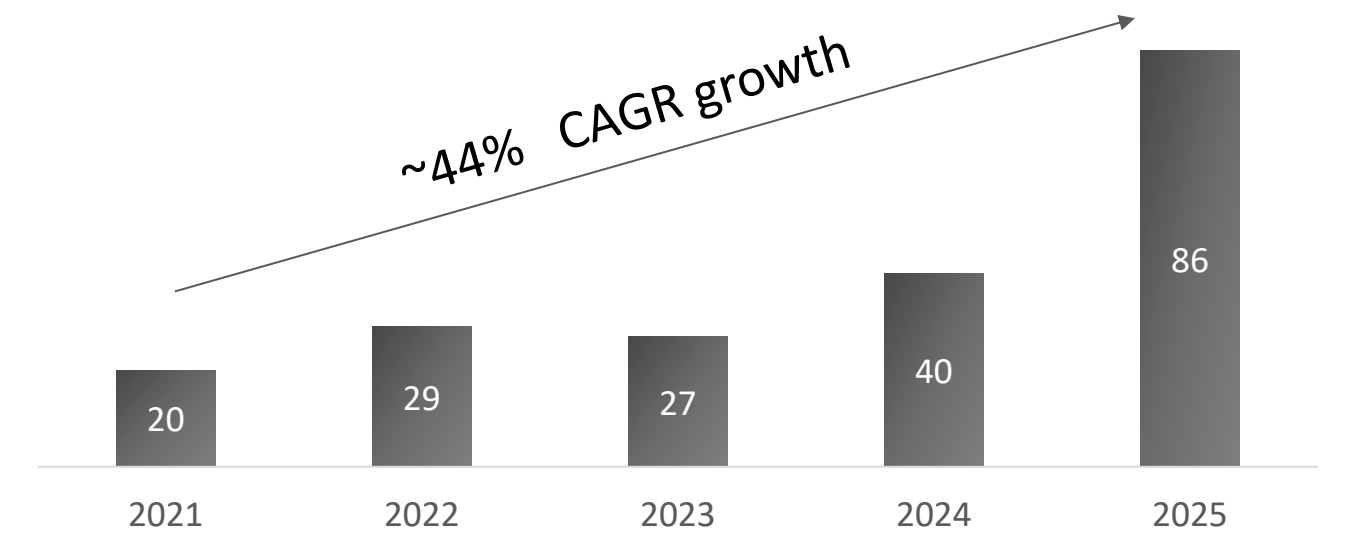
EBITDA (excl. Other Income)



RoE & RoCE (%)

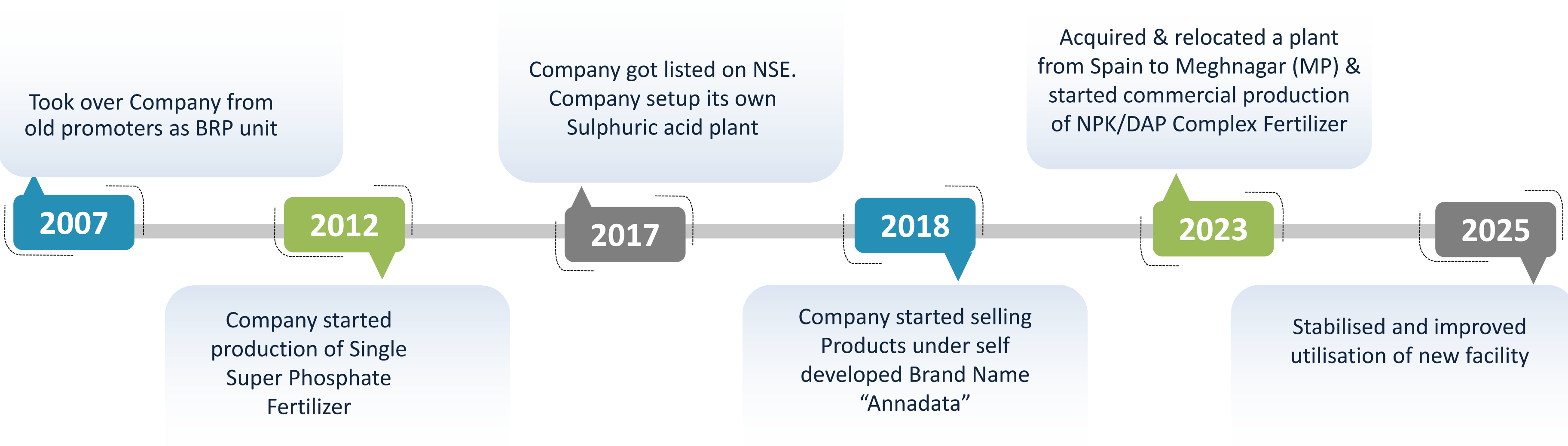


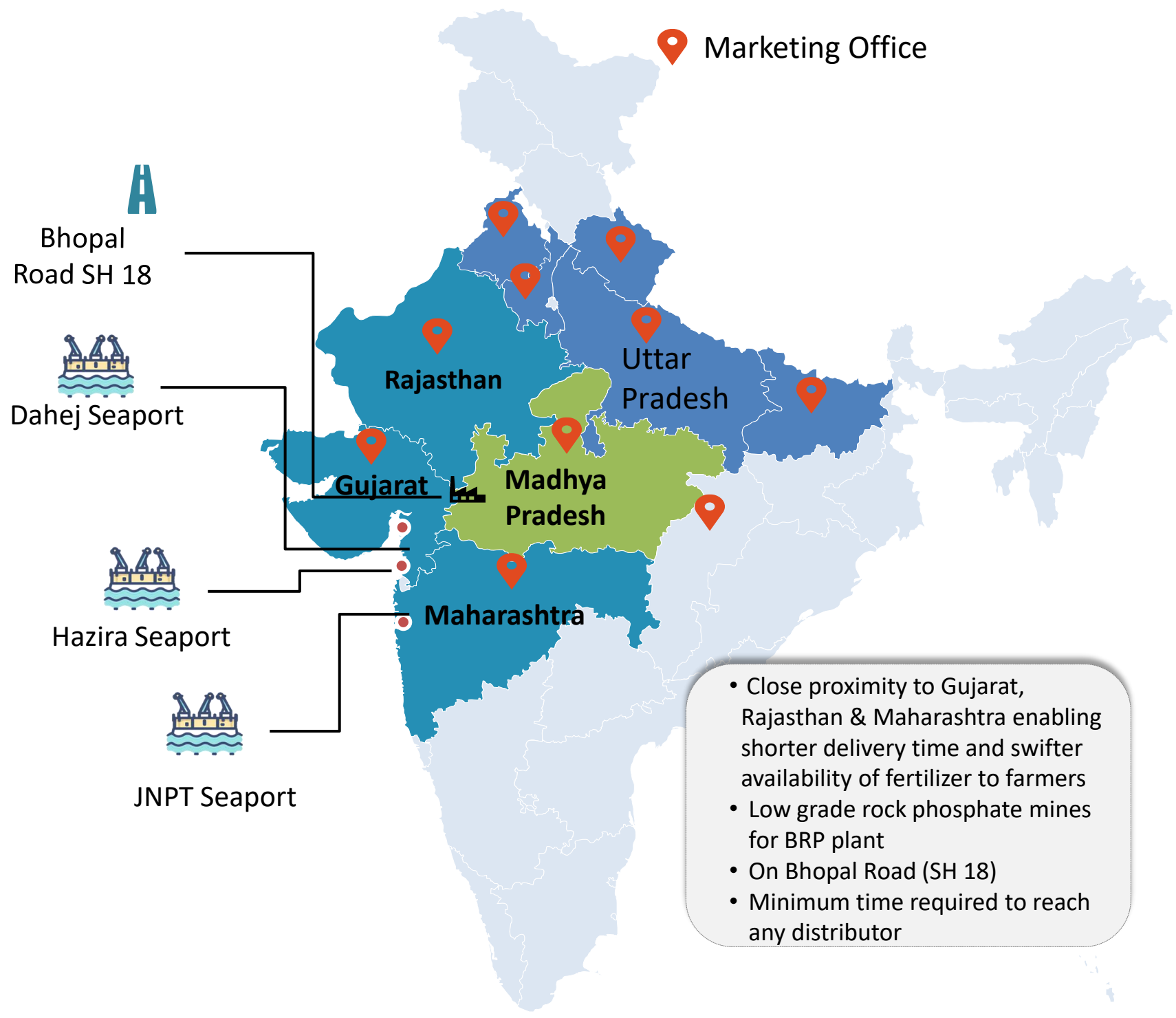
PAT (₹ in Cr)



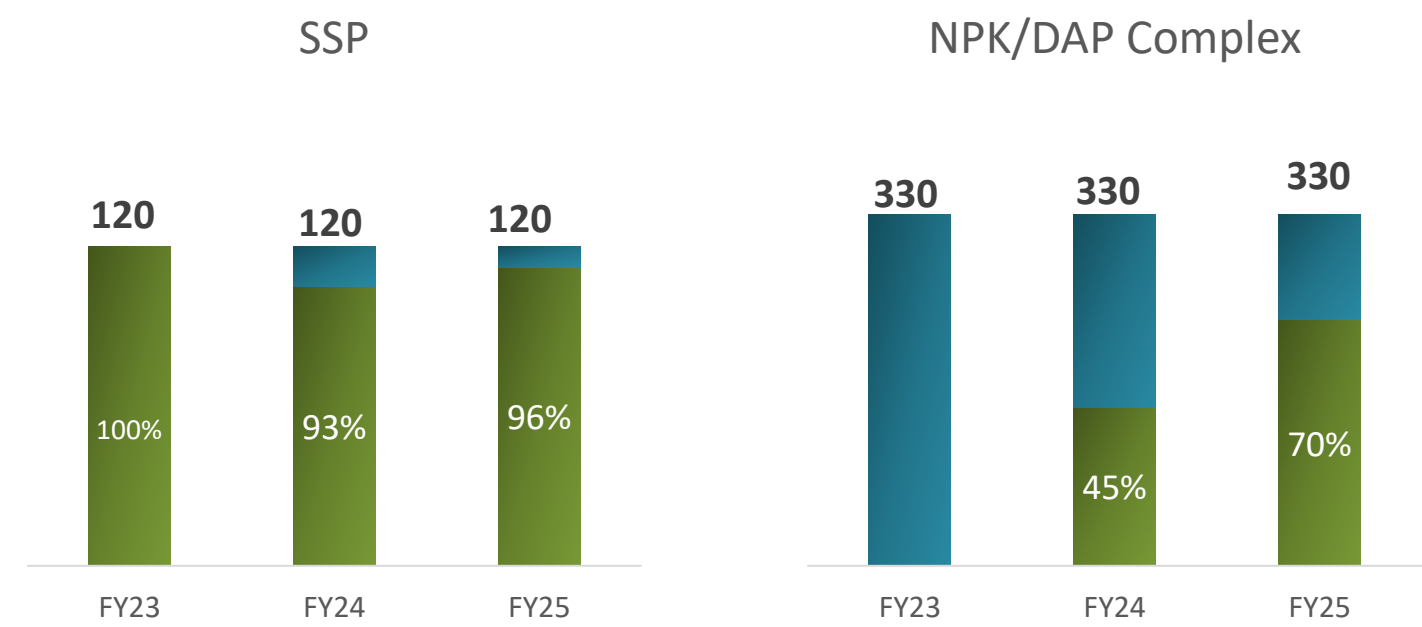


KPL JOURNEY

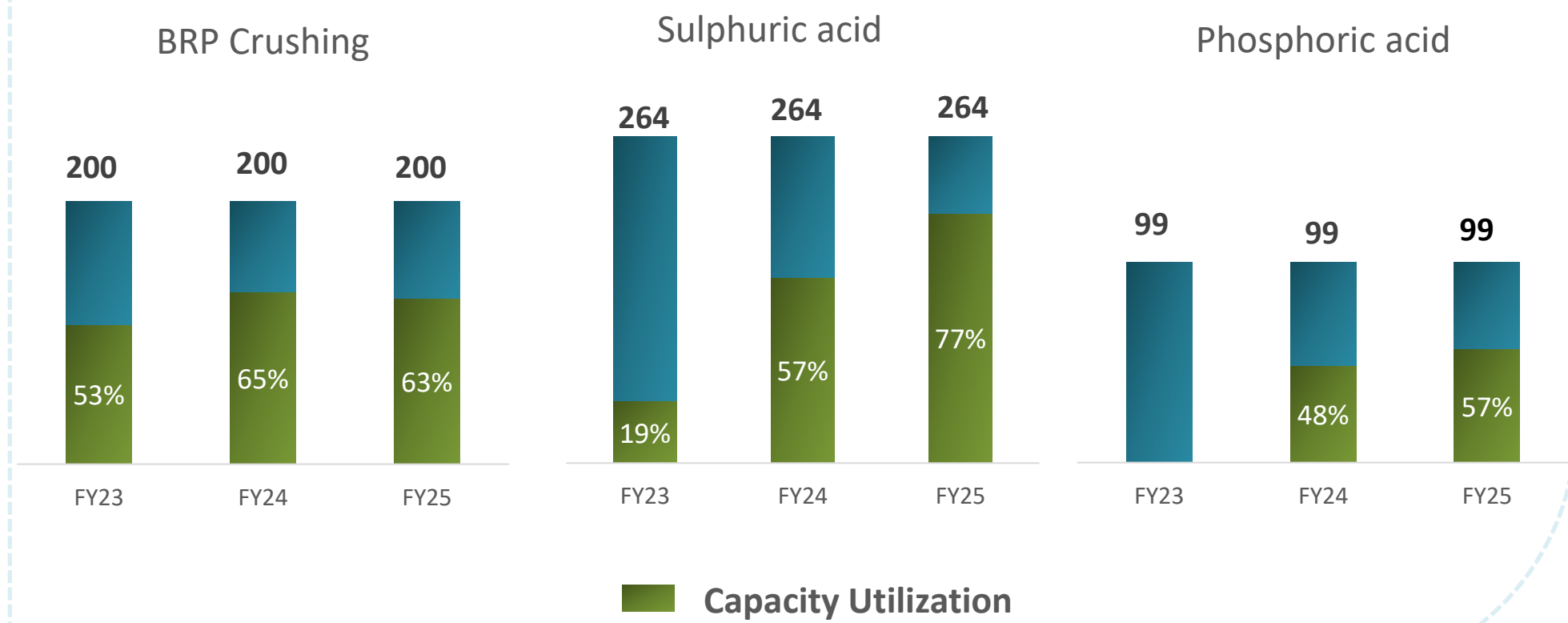


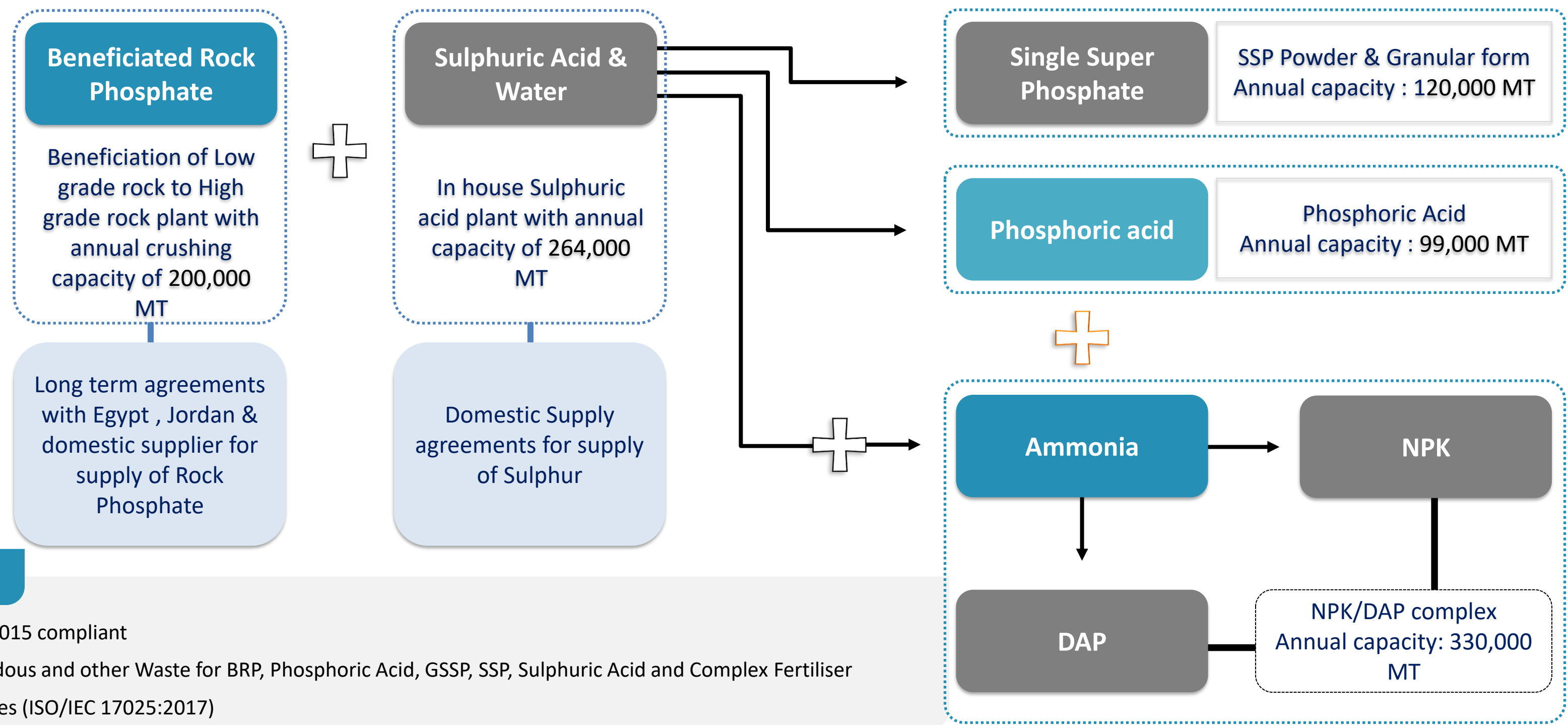


Fertilizer Capacities & Utilization Trend (in '000 tons)



Backward integrations Capacities & Utilization Trend (in '000 tons)





Certifications

All facilities are ISO 9001:2015 compliant

Authorization under Hazardous and other Waste for BRP, Phosphoric Acid, GSSP, SSP, Sulphuric Acid and Complex Fertiliser

NABL accredited laboratories (ISO/IEC 17025:2017)

Access to adequate low grade rock phosphate and beneficiation ensures sustainable and efficient operations



Mr. M.K. Ostwal
Promoter, Chairman &
Director

With more than 4 decades of experience in the sector setting up various fertilizer capacities. He is regarded as one of the pioneers of BRP based SSP technology. A commerce graduate and founder of Ostwal Group of Industries is the guiding force of the Group



Mr. Pankaj Ostwal
Promoter & Director

C.A with 24 years of experience in the field of fertilizer, textiles, chemical & mineral beneficiation. He is a commercial director and oversees all the Import and Export Business of the Ostwal Group of Industries.



Mr. Praveen Ostwal
Promoter & Director

C.A with 21 years of experience in the field of fertilizer, chemicals sector & mineral beneficiation. He is engaged in managing the Company domestic as well overseas acquisitions & bringing innovations in the group

CORE PRODUCTS



NEW LAUNCHED & RELAUNCHED PRODUCTS



Annadata Super 6
(Fortified SSP Zinc Boron & Magnesium)



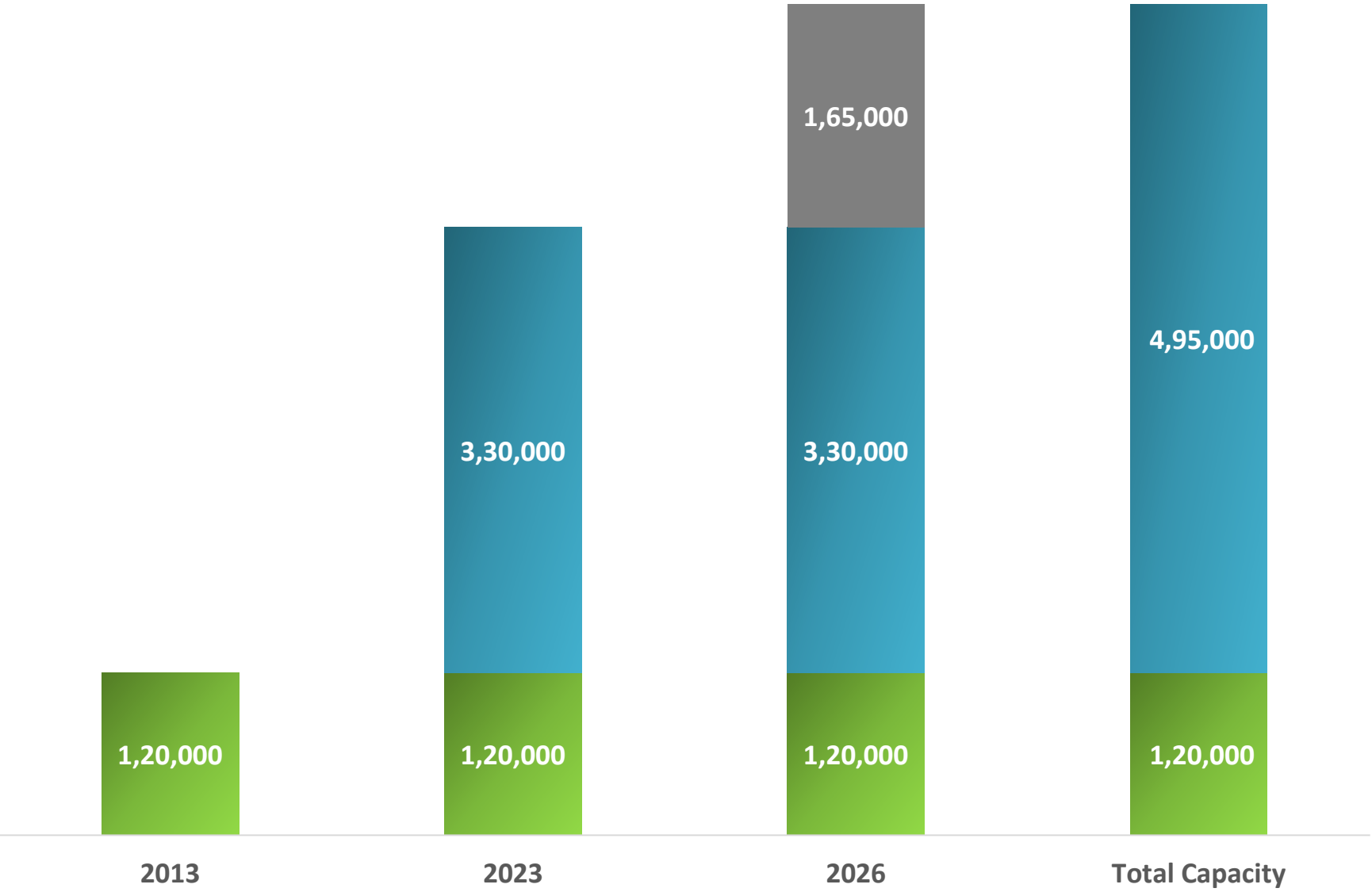
Bharat Urea SSP
(combining the benefits of Urea and SSP)



Annadata Zibo (Fortified SSP- Zinc and Boron)
Relaunched

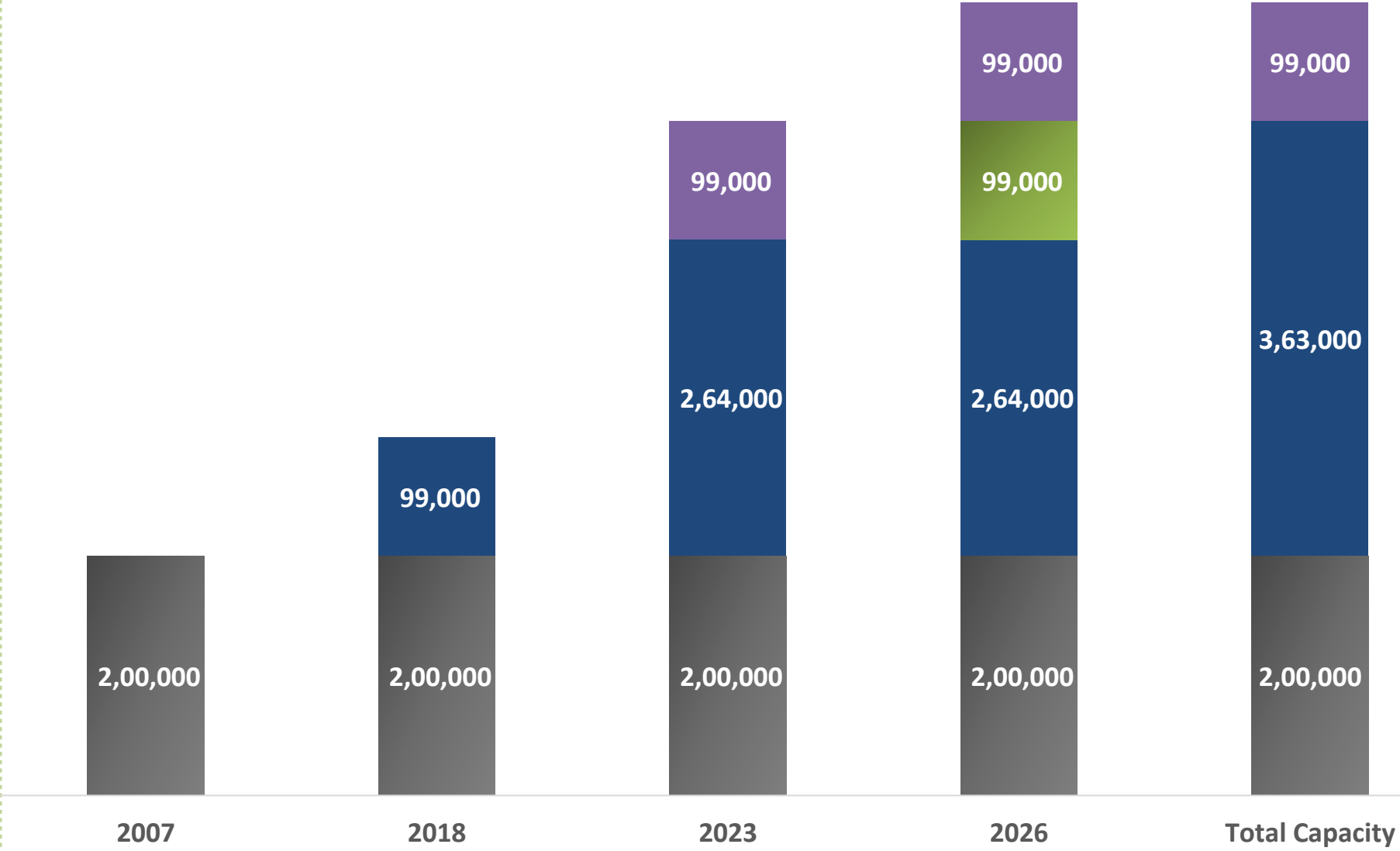
Fertiliser (in tonnes)

SSP NPK/DAP NPK/DAP Proposed



Chemical & Intermediates (in tonnes)

BRP (Crushing) Sulphuric Acid Sulphuric Acid Proposed Phosphoric Acid



Sustainability

KPL is committed to sustainable agriculture. The company's fertilizers are designed to minimize the impact on soil and water resources and reduce greenhouse gas emissions.

Providing farmers quality fertilizer which will directly help them to enrich crop and make land more fertile.

01

Focus on quality fertilizer for enrichment of crop

02

Strong focus on farmer education and partnerships by conducting camps at villages for creating awareness among them

03

NABL accredited laboratories at every manufacturing unit





Strengthening sustainability with plantation activities



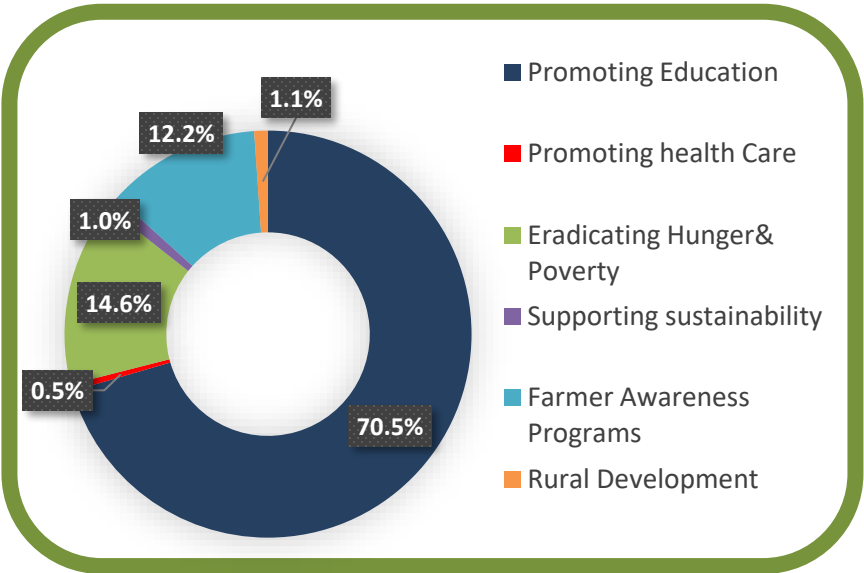
Promoting sports and nurturing young talent



Supporting the needy with food and essentials



Empowering youth through sporting events.



Offering full healthcare through medical camps



Organized medical camps offering comprehensive health services.



Free medical consultations and blanket distribution



Nurturing Education with Stationery Kits for Students



THANK YOU

KRISHANA PHOSCHEM LIMITED

(A Unit of Ostwal Group of Industries)

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Bhilwara (Raj)- 311802
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